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Dear Prospective Customer:

The intent of this letter is to introduce Enterprise Systems to your organization as an Authorized Nortel Distributor. Enterprise Systems is currently authorized to sell and service Meridian, Norstar, Business Communication Manager, Succession and Nortel Enterprise Data products.

Enterprise System was carefully selected as a Nortel Networks Authorized Premium Partner because of their ability to configure, install and support our technology products with the highest level of support for their customers. Enterprise System's history of providing the highest level of professionalism at all levels of customer engagement has allowed them to achieve our Premium Partner status.

Nortel Networks history of over 100 years of producing excellent products and services in North America, and around the world, provide us the unique history of providing voice and data communications to all the Fortune 100 and over 90% of the Fortune 500 companies. Enterprise Systems, as a Premium partner, is instrumental in the delivery of the highest level of customer satisfying products and services.

Should you need more information or have further questions, please call me at 281-705-6955.

Thank you

JC Kranz
District Sale Manager
Houston Branch, Nortel Networks.

How the world shares ideas.