

**Appendix C Pricing Index
DIR-TSO-4345
Enterprise Systems Corporation**

Manufacturer/Brand	DIR Customer Discount % off MSRP
CradlePoint	22.00%
Extreme Networks	48.00%
Fat Pipe	22.00%
THYCOTIC	5.00%
ENTERPRISE SYSTEMS	30.00%
Cradlepoint Services	20.00%
Extreme Networks Technical Services	2.50%
Extreme Networks Maintenance	22.00%